

# CERTIFICATE IN REAL ESTATE

*College of Business and Public Management*

## Curriculum

Code	Title	Credits
<b>Required Courses</b>		
PLN 201	Real Estate Fundamentals	3
PLN 202	Real Estate Practice	3
<b>Electives</b>		
Select two elective courses from the following list (or others by advisement):		6
BLA 201	Legal Environment of Business	
ECO 350	Urban Economics	
FIN 332	Real Estate Finance	
GEO 325	Intro Business GIS	
GEO 425	Business GIS Applications	
MGT 200	Principles of Management	
MGT 435	Negotiation	
MGT 471	Introduction to Entrepreneurship	
MKT 250	Principles of Marketing	
MKT 340	Personal Selling	
PLN 214	Introduction to Planning	
PLN 318	Economic Development Planning	
PLN 320	Land Use Planning	
PLN 322	Land Development Controls	
PLN 354	Housing and Planning in America	
<b>Total Minimum Credits Required</b>		<b>12</b>

NOTE: Also leads to certification.